



# Security Chimneys and BPL Sales Join Forces

## BPL formalizes an agreement to represent Security's Commercial Venting Products

**Laval, Quebec, June 15th:** Security Chimneys is very pleased to announce the appointment of **BPL Sales** as our Territory Representative for Commercial Venting Products in the provinces of Saskatchewan and Manitoba. BPL will also serve Nunavut and parts of Western Ontario including the North Shore region of Lake Superior.

The timing of this announcement could not be better. With the rapid growth in commercial condensing gas appliances, insulated special-gas venting is desperately needed in regions of Canada that see extremely cold winter weather. With its thick, two-inch insulated wall, Security and BPL can easily fill the demand with Secure Seal SSID stainless venting. BPL will also help to steer sales of Security's Secure Stack pressure venting products and oversee

the introduction of a hot new category developed specifically for the restaurant industry – CIX3Z Zero-Clearance grease duct. This modular, factory-built grease duct system is fully certified for use in Canada. It goes in faster, performs better and is much easier to clean than traditional site-built carbon steel grease duct. Better yet, it requires no additional insulation wrap or fire-rated enclosure.

On conclusion of the agreement, Security's National Sales Manager for Commercial Venting publicly stated, "the fit for us really could not be better. BPL has an excellent reputation in our industry." BPL is led by Travis Clarke and backed by a team of bright, young, energetic individuals who are committed to unsurpassed customer service. For his part, Travis is also elated with the opportunity saying, "Security Chimney's diverse line-up of commercial venting products fills a big niche for us. It makes us a convenient one-stop shop for mechanical contractors who already buy our boilers and other equipment. They won't have to go elsewhere now to find their chimney. We also really like the fact that we are dealing with a Canadian manufacturer that is close by. This will allow us to fill orders quickly at very competitive prices."

**About BPL Sales:** The company was established in Winnipeg in 1983. Since that time, they have evolved into a leading manufacturer's agent and representative for a diverse range of highly-respected commercial and industrial HVAC-R products including Laars, and Taco. It is their mission statement to provide customers with the best of the best in solutions and after-sales support by continuously striving to optimize reliability, and performance.

**About Security Chimneys:** With over 50 years of successful history in Canada, the company has established a highly respected reputation as one of the most trusted manufacturers of chimney in North America. Our dedication to total quality lives in the research and development of each new commercial venting product we introduce. With a 104,800-square-foot manufacturing facility in Laval, Quebec, we are fully equipped and accredited to meet the unique needs of our Canadian customers.

**Security Chimneys International is a member of the M&G Group** – a worldwide family of ten different leading manufacturing companies that specialize in the production of flue gas venting and ventilation systems.

For more information, please visit [www.securitychimneys.com](http://www.securitychimneys.com) or [www.bplsales.ca](http://www.bplsales.ca)

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